

Turnover as of June, 30th 2008:

- Growth in activity: **+ 15.8%** (+ 7.5% like-for-like)

The VM Matériaux group has today published its turnover up to June, 30th 2008 and announces the acquisition of BTP Charpentes.

| IFRS – €m | 2008* | 2007 | Var. % | Var. % Like-for-like |
|--------------------------------------|--------------|-------|--------|-------------------------|
| Consolidated Turnover | | | | |
| 1st quarter | 159.8 | 141.2 | +13.2% | +5.1% |
| 2nd quarter | 185.3 | 156.9 | +18.1% | +9.7% |
| TOTAL | 345.1 | 298.1 | +15.8% | +7.5% |
| Materials trading | 278.8 | 239.0 | +16.6% | +6.8% |
| Concrete industry | 25.8 | 22.6 | +13.9% | +13.9% |
| Industrial joinery | 49.2 | 44.6 | +10.3% | +7.8% |
| Other (Services) | 10.6 | 8.9 | ns | ns |
| Intersector trade elimination | -19.3 | -17.0 | ns | ns |

* The figures include the company Havraise de Matériaux and the Leader Mat group, included from 1st January 2008, the company Bestkind, included from 1st April, the company L Diffusion, included from 2nd June and the acquisitions of Point Bois, Fargeaudoux, Exelpa, Isiland and Quartz, included during 2007.

> Growth in activity

In the first six months of 2008, VM Matériaux recorded a turnover of €345.1 M, a growth of 15.8% compared to the same period of 2007 (up 7.5% like-for-like).

In spite of a drop in the number of new houses being built over the first half of 2008 when compared with the same period in 2007, several factors have contributed to the excellent performance in each of the three areas of activity within the Group:

- an increase in the number of working days: two days more than in 2007 (one day less during the first quarter but three days more during the second quarter),
- a high level of activity on overseas markets, underpinning the relevance of the strategy of geographical diversification embarked upon by VM Matériaux as early as 2001,
- strong commercial dynamics, particularly in the Industrial Joinery business, helping to win over new markets.

This growth can also be explained by the development strategy, balanced between organic and external growth, implemented for several years now. Over the first half of the year, the Group notably pursued its programme to renovate trading agencies, as in Vouneuil near Poitiers (in the Vienne region of France) where the Group embarked upon the renovation of one of the biggest trading centres in France. The Group has also pressed on with its acquisitions strategy, taking a 70% stake in the Chinese company, Bestkind, specialised in natural stone, and gaining full control of the trader L Diffusion.

> Acquisition of BTP Charpentes

On 23rd July of this year, VM Matériaux finalised the acquisition of BTP Charpentes. Based in Vouneuil sous Biard (in the Vienne region of France), this company has been integrated into the Group's Industrial Joinery business (Atlantem), back-dated to 1st July. The company enjoyed sales of €4.5 million in 2007 and has a headcount of 35. It provides its clients, including VM Matériaux for 45%, with industrial frames (rafters), traditional frames, beams and wooden frame panels. Thanks to this acquisition, the Frame division of VM Matériaux now boasts 4 production units in the Vendée, Morbihan and Charente maritime regions, and now in the Vienne.

> Development and Outlook

VM Matériaux is intent on pursuing its strategy over the second half of the year and, on the basis of its performance up to the end of June 2008, and despite the contrasting situation on its market, it confirms its objectives for 2008 with sales of €666 M, up by 11.7% when compared with 2007.

NEXT PRESS RELEASE: 1st half year 2008 results, on August 28th, 2008, after stock exchange.

Find all of the regulatory information and financial communication from the VM Matériaux group on www.vm-materiaux.fr and on actusnews.com

ABOUT VM MATÉRIAUX

VM Matériaux works in the Building industry, centred on three areas of business:

- *Building material trading (74% of turnover managed): distribution of materials for the building and public works sector, with a network of 112 specialised agencies (incl. 19 overseas), offering locally-based advice to industry professionals and DIY customers;*
- *The Concrete industry (13%): industrial pre-cast and ready-mix concrete;*
- *Industrial joinery (13%): a full range of fittings for outside use (PVC, aluminium or wooden windows, roller shutters, front doors) and industrial frames.*

The Group was originally based in the Vendée region but is now multi-regional. It employs 2.800 people and is developing its business over Western France and in the overseas departments. The Group achieved a turnover of €596.5 mn in 2007.

**VM Matériaux is quoted on NYSE- Euronext Paris, Compartment B. Index: SBF 250, CAC Mid & Small 190
Codes: ISIN FR0000066540, Reuters VMMP.NT, Bloomberg VMM.FP, Mnemonic: VMMA**

CONTACTS

VM MATERIAUX

Philippe AUDUREAU - Chairman of the board of directors
Alain MARION - Financial and General Manager
Tel.: +33 (0)251 08 08 08 - Email: vm@vm-materiaux.fr
Eva DAVEAU - Group Communication Manager
Tel.: +33 (0)251 08 08 08 - Email: edaveau@vm-materiaux.fr

ACTUS FINANCE & COMMUNICATION

Nathalie BOUMENDIL
Analysts/Investors relations
Tel.: +33 (0)153 67 35 74 - Email: nboumendil@actus.fr
Coralie Vogt
Press Relations
Tel.: +33 (0)153 67 35 79 - Email: cvogt@actus.fr